



Please return this completed form to:
CUESA
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PROSPECTIVE FARMER/RANCHER APPLICATION

Application for: CUESA's Ferry Plaza Farmers Market CUESA's Mission Community Market CUESA's Jack London Square Farmers Market

Business Name: _____

Producers Name(s): _____

Billing Address: _____

County, City, Zip: _____

Website/Email Address: _____

Business phone: _____ Business Fax: _____

Business Ownership (check all that apply): Family owned (# of years _____) Limited partnership Corporation Nonprofit organization

FARM/RANCH DESCRIPTION

Farm Location #1: _____ Acreage at location #1: _____ Distance to SF/Oakland : _____ Owned ___ Leased ___

Attach additional sheets with other farm location information as needed

Describe your farm history and farming philosophy: _____

FARMING & RANCHING PRACTICES

Certifications held

___ Organic, certified by _____ since _____ Transitional, certified by _____ since _____

___ Other Certifications (such as humane, salmon-safe, biodynamic, etc.); please list _____

Soil Management

List soil types: _____

Check all the soil management and soil fertility practices used:

___ Cover crops ___ Mulching ___ Soil amendments ___ Use of soil mixes

___ Raw animal manure ___ Aged manure ___ Raw organic vegetable matter ___ Compost

___ Commercial fertilizers ___ Other soil management practices: _____

Crop Management *(Check all the crop management practices used)*

___ Crop rotations ___ Fallow periods ___ Intercropping ___ Habitat for pollinators

___ Other crop management practices: _____

Seed or transplant sources: _____

Diversity Management *(Check all the management practices used)*

Seed saving Heirloom varieties Habitat buffer zones Contour or strip tillage

Other diversity management practices: _____

Water Management

Source of irrigation water (check all that apply)-

Rainfall only On-site well Irrigation district allotment Municipal water source Other _____

Methods of application (check all that apply)-

Drip irrigation Flood irrigation Trough irrigation Sprinkler irrigation Other _____

Other Water Management Practices (check all that apply)-

Buffer zones Biofiltration systems Other _____

Pest Management

List primary WEED problems: _____

Check all the weed management practices used:

Hand cultivation Machine cultivation Mulching Organic herbicides Synthetic herbicides
 Fire Other practices: _____

List primary INSECT & OTHER PEST problems: _____

Check all the insect & pest management practices used:

Crop rotation Resistant crops Hand-removal Release of beneficials Habitat for beneficials
 Organic pesticides Pheromone disruptors Synthetic pesticides
 Other insect management practices: _____

List primary DISEASE problems: _____

Check all the disease management practices used:

Crop rotation Resistant crops Hand-removal Synthetic soil fumigation Organic pesticides Synthetic pesticides
 Other disease management practices: _____

Waste Management (Check all the waste management practices used)

On-site composting Off-site composting On-site recycling Off-site recycling
 Other waste management practices: _____

Harvest & Storage (Check all that apply)

Harvesting systems used: Hand harvesting Mechanical harvesting Other _____

Types of cold storage used: Built-in place cold storage Adapted cold storage Prefab cold storage Other _____

_____ Typical minimal # days storage _____ Average # days storage _____ Typical maximum # days storage

Energy Sources

Check all the fuel and energy sources used on site:

Diesel Bio-Diesel Gasoline
 Electricity from grid Wind Solar Other _____

Check all the fuel sources used for farm to market transport:

Diesel Bio-Diesel Gasoline Hybrid technology

ANIMALS

List the breeds of all animals raised, and how each is managed:

Animal _____ Size of herd/flock _____ Closed Herd _____
Breeds _____

Approximate % of each feed used (total should equal 100%):

% Pasture % Self-Raised Hay % Purchased Hay % Grains % Other: list _____
 Harvest seasonally Harvest rear-round Harvest for direct delivery to market Storage of harvested product before delivery to market

Check all the following behaviors supported or management or harvesting practices used:

- | | | | |
|--|--|---|---|
| <input type="checkbox"/> Clean & dry bedding | <input type="checkbox"/> Ventilated structures | <input type="checkbox"/> Non-slip flooring | <input type="checkbox"/> Access to outdoors |
| <input type="checkbox"/> Daily migrations | <input type="checkbox"/> Herding opportunities | <input type="checkbox"/> Wallowing | <input type="checkbox"/> Unrestricted access to fresh water |
| <input type="checkbox"/> Growth hormones | <input type="checkbox"/> Grazing | <input type="checkbox"/> Nutritional guidelines | <input type="checkbox"/> Herd health plan |
| <input type="checkbox"/> Segregation areas | <input type="checkbox"/> Cloned species | <input type="checkbox"/> Electric prods | <input type="checkbox"/> Individual animal health records |
| <input type="checkbox"/> Unimpeded passageways | <input type="checkbox"/> Noise reduction | <input type="checkbox"/> Herd management handbook | |

Describe any other indicators of humane treatment used: _____

Attach additional sheets with other information regarding animals raised as needed

FARMSTEAD DAIRY PRODUCTS

Types of cheeses or other items produced: _____

Raw Product Sources

% of milk from your farm % of milk from other sources

Names & locations of other sources: _____

% of raw milk products % of pasteurized products

List the types and brand names of coagulant or rennet used: _____

LABOR PRACTICES

of year-round fulltime employees, including yourself: _____ # of part-time or seasonal employees during the course of one year, including yourself: _____

Method of payment of employees, including yourself: Salary Hourly wage Payment by piece or output

Check all the following benefits and practices that you provide yourself as the business owner or operator:

- | | | | |
|---|--|---|---|
| <input type="checkbox"/> Health insurance | <input type="checkbox"/> Life insurance | <input type="checkbox"/> Housing | <input type="checkbox"/> Workers Compensation |
| <input type="checkbox"/> Retirement program | <input type="checkbox"/> Safety training | <input type="checkbox"/> Training courses/conferences | |

Check all the following benefits and practices available for *fulltime, part time, and seasonal employees*:

- | | | | |
|---|--|---|--|
| <input type="checkbox"/> Health insurance | <input type="checkbox"/> Life insurance | <input type="checkbox"/> Housing | <input type="checkbox"/> Education assistance |
| <input type="checkbox"/> Retirement program | <input type="checkbox"/> Paid sick leave | <input type="checkbox"/> Earned vacation leave | <input type="checkbox"/> Assistance with social services |
| <input type="checkbox"/> Job training | <input type="checkbox"/> Employee handbook | <input type="checkbox"/> Regular staff meetings | <input type="checkbox"/> Food/product sharing available |
| <input type="checkbox"/> Profit sharing available | <input type="checkbox"/> Raises available | <input type="checkbox"/> Bonuses available | <input type="checkbox"/> Diversity of tasks available |

Performance evaluations Promotions available Direct hires made Workers Compensation
 Safety training Safety Incentives

PRODUCT SALES OUTLETS

% of sales from other Farmers Markets
 % of sales from a farm stand or store
 % of sales from CSA (number of subscribers)
 % of sales direct to restaurants (number of restaurants)
 % of sales direct to schools or other institutions
 % of sales made online
 % of sales to wholesale distributors
 % of sales direct to food processors
 % sales to stores or other buyers

List all other farmers markets that you attend:

OTHER BUSINESS PRACTICES

Check all the following business practices used:

Business plan Risk Management plan Crop insurance Accident insurance
 Property insurance Estate planning Value added products Value added services
 Non-discrimination policies

BUSINESS UPDATE (Please list any agricultural practices, and business or management practices or strategies adopted during the past twelve months) _____

CULTIVATING A HEALTHY FOOD SYSTEM

CUESA mission is to cultivate a sustainable food system through the operation of farmers markets and educational programs. How does your business support this mission?

Please attach a list of your farm's product availability, including timelines and a current copy of your Certified Producers Certificate for each county you farm in.