



Please return this completed form to:

CUESA

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San Francisco, CA 94111

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## PROSPECTIVE FARMER/RANCHER APPLICATION

Please attach a list of your farm's product availability, including a growing calendars and a current copy of your Certified Producer's Certificate for each county you farm in.

*Applications will not be considered without this information.*

Interested in:

CUESA's Ferry Plaza Farmers Market  CUESA's Mission Community Market  CUESA's Jack London Square Farmers Market

Business Name: \_\_\_\_\_

Producers Name(s): \_\_\_\_\_

Billing Address: \_\_\_\_\_

County, City, Zip: \_\_\_\_\_

Website/Email Address:

Business phone:

Business Fax:

Business Ownership (check all that apply):  Family owned (# of years \_\_\_\_\_)  Limited partnership  Corporation  Nonprofit organization

## FARM/RANCH DESCRIPTION

Farm Location #1: \_\_\_\_\_ Acreage at location #1: \_\_\_\_\_ Distance to SF/Oakland : \_\_\_\_\_  
Owned \_\_\_ Leased \_\_\_ *Attach additional sheets with other farm location information as needed*

Describe your farm history and farming philosophy:

## FARMING & RANCHING PRACTICES

### Certifications held

\_\_\_ Organic, certified by: \_\_\_\_\_ since: \_\_\_\_\_  
\_\_\_ Transitional, certified by: \_\_\_\_\_ since: \_\_\_\_\_

\_\_\_ Other Certifications (such as humane, salmon-safe, biodynamic, etc.); please list

### Soil Management

List soil types:

Check all the soil management and soil fertility practices used:

\_\_\_ Cover crops      \_\_\_ Mulching      \_\_\_ Soil amendments      \_\_\_ Use of soil mixes  
\_\_\_ Raw animal manure      \_\_\_ Aged manure      \_\_\_ Raw organic vegetable matter      \_\_\_ Compost  
\_\_\_ Commercial fertilizers      \_\_\_ Other soil management practices:

### Crop Management *(Check all the crop management practices used)*

\_\_\_ Crop rotations      \_\_\_ Fallow periods      \_\_\_ Intercropping      \_\_\_ Habitat for pollinators  
\_\_\_ Other crop management practices:

Seed or transplant sources:

## Diversity Management (Check all the management practices used)

Seed saving                       Heirloom varieties                       Habitat buffer zones                       Contour or strip tillage

Other diversity management practices:

## Water Management

Source of irrigation water (check all that apply)-

Rainfall only                       On-site well                       Irrigation district allotment                       Municipal water source                       Other

Methods of application (check all that apply)-

Drip irrigation                       Flood irrigation                       Trough irrigation                       Sprinkler irrigation                       Other

Other Water Management Practices (check all that apply)-

Buffer zones                       Biofiltration systems                       Other

## Pest Management

List primary WEED problems:

Check all the weed management practices used:

Hand cultivation                       Machine cultivation                       Mulching                       Organic herbicides                       Synthetic herbicides  
 Fire                       Other practices:

List primary INSECT & OTHER PEST problems:

Check all the insect & pest management practices used:

Crop rotation                       Resistant crops                       Hand-removal                       Release of beneficials                       Habitat for  
beneficials  
 Organic pesticides                       Pheromone disruptors                       Synthetic pesticides  
 Other insect management practices:

List primary DISEASE problems:

Check all the disease management practices used:

Crop rotation     Resistant crops     Hand-removal     Synthetic soil fumigation     Organic pesticides     Synthetic pesticides  
 Other disease management practices:

**Waste Management** (Check all the waste management practices used)

On-site composting     Off-site composting     On-site recycling     Off-site recycling  
 Other waste management practices:

**Harvest & Storage** (Check all that apply)

Harvesting systems used:     Hand harvesting     Mechanical harvesting     Other

Types of cold storage used:  Built-in place cold storage     Adapted cold storage     Prefab cold storage     Other

Typical minimal # days storage     Average # days storage     Typical maximum # days storage

**Energy Sources**

Check all the fuel and energy sources used on site:

Diesel     Bio-Diesel     Gasoline  
 Electricity from grid     Wind     Solar     Other

Check all the fuel sources used for farm to market transport:

Diesel     Bio-Diesel     Gasoline     Hybrid technology

**ANIMALS**

List the breeds of all animals raised, and how each is managed:

Animal    Breeds    Size of herd/flock    Closed Herd

Approximate % of each feed used (total should equal 100%):

% Pasture     % Self-Raised Hay     % Purchased Hay     % Grains     % Other: list

Harvest seasonally  Harvest rear-round  Harvest for direct delivery to market  Storage of harvested product before delivery to market

Check all the following behaviors supported or management or harvesting practices used:

Clean & dry bedding  Ventilated structures  Non-slip flooring  Access to outdoors  
 Daily migrations  Herding opportunities  Wallowing  Unrestricted access to fresh water  
 Growth hormones  Grazing  Nutritional guidelines  Herd health plan  
 Segregation areas  Cloned species  Electric prods  Individual animal health records  
 Unimpeded passageways  Noise reduction  Herd management handbook

Describe any other indicators of humane treatment used:

*Attach additional sheets with other information regarding animals raised as needed*

## FARMSTEAD DAIRY PRODUCTS

Types of cheeses or other items produced:

Raw Product Sources

% of milk from your farm  % of milk from other sources

Names & locations of other sources:

% of raw milk products  % of pasteurized products

List the types and brand names of coagulant or rennet used:

## LABOR PRACTICES

# of year-round full time employees, including yourself:

# of part-time or seasonal employees during the course of one year, including yourself:

Method of payment of employees, including yourself:  Salary  Hourly wage  Payment by piece or output

Check all the following benefits and practices that you provide yourself as the business owner or operator:

Health insurance  Life insurance  Housing  Workers Compensation  
 Retirement program  Safety training  Training courses/conferences

Check all the following benefits and practices available for *full time, part time, and seasonal employees*:

Health insurance  Life insurance  Housing  Education assistance

- |   |   |   |  |
|---|---|---|--|
| <input type="checkbox"/> Retirement program       | <input type="checkbox"/> Paid sick leave      | <input type="checkbox"/> Earned vacation leave  | <input type="checkbox"/> Assistance with social services |
| <input type="checkbox"/> Job training             | <input type="checkbox"/> Employee handbook    | <input type="checkbox"/> Regular staff meetings | <input type="checkbox"/> Food/product sharing available  |
| <input type="checkbox"/> Profit sharing available | <input type="checkbox"/> Raises available     | <input type="checkbox"/> Bonuses available      | <input type="checkbox"/> Diversity of tasks available    |
| <input type="checkbox"/> Performance evaluations  | <input type="checkbox"/> Promotions available | <input type="checkbox"/> Direct hires made      | <input type="checkbox"/> Workers Compensation            |
| <input type="checkbox"/> Safety training          | <input type="checkbox"/> Safety Incentives    |   |  |

## PRODUCT SALES OUTLETS

- % of sales from other Farmers Markets
- % of sales from a farm stand or store
- % of sales from CSA (  number of subscribers)
- % of sales direct to restaurants (  number of restaurants)
  
- % of sales direct to schools or other institutions
- % of sales made online
- % of sales to wholesale distributors
- % of sales direct to food processors
- % sales to stores or other buyers

List all other farmers markets that you attend:

## OTHER BUSINESS PRACTICES

Check all the following business practices used:

- |  |   |   |   |
|--|---|---|---|
| <input type="checkbox"/> Business plan               | <input type="checkbox"/> Risk Management plan | <input type="checkbox"/> Crop insurance       | <input type="checkbox"/> Accident insurance   |
| <input type="checkbox"/> Property insurance          | <input type="checkbox"/> Estate planning      | <input type="checkbox"/> Value added products | <input type="checkbox"/> Value added services |
| <input type="checkbox"/> Non-discrimination policies |   |   |   |

**BUSINESS PLAN** (Please list any agricultural practices, and business or management practices or strategies adopted during the past twelve months)

## CULTIVATING A HEALTHY FOOD SYSTEM

CUESA mission is to cultivate a sustainable food system through the operation of farmers markets and educational programs. How does your business support this mission?